



The Role of SMEs in AEC era

Presented by U Zaw Than

Chief Editor, Eco Echo Journal and Myanmar Environmental and Economic Review

Nay Pyi Taw

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ASEAN Economic Community

Fully Integrated into the Global Economy

- ↑ Single Market and Production Base
 - ↑ Highly Competitive Economic Region
 - ↑ Equitable Economic Development (SME Development)



SMEs (Myanmar) Situation

Definition

- Small
 - 50 employees (300 for labour intensive)
 - 500 million kyats investment
- Medium
 - 300 employees (600 for labour intensive)
 - 500 to 1000 million kyats investment

No. of SMEs

Small	37,298 + 2,114 (Other Ministry)	= 39,412
Medium		7,287
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	Total	= 46,699

Note: Large Enterprises 207



Financial Support for SMEs

SME loan provided by SMIDB:

1st Batch 2012 - 5 billion kyats

2nd Batch 2013 - 5 billion kyats

3rd Batch 2014-15 - 20 billion kyats

* 13 groups of Enterprises

* 344 Enterprises (Nay Pyi Taw Council, Region and States)



Types of Industries (loan provided – max and min)

Food and Beverages	- 188
General Industries	- 39
Clothing and Wearing Apparel	- 35
Construction Material	- 34
Electrical Equipment	- 1
Consumer Goods	- 1



Enterprises by Council, Region and States (loan provided - max and min)

Mandalay	7508	47
Bago	4629	47
Ayarwaddy	5884	43
Kayin	927	-
Chin	706	1
Tanintharyi	1445	7



Technical and Financial Assistance for SMEs

KIF (Korea) – Technical Assistance for SME Financing

KFW (Germany) – Banking Industry (SMIDB, Yoma, KBZ)

JICA (Japan) – Two step loan program (2015)

* Financial Management Training KASI KORN Bank (Thailand)



What we need for SMEs Development

- SME Agency, SME incubators and Private Institutions
- Effective Financial Support for Export Oriented SMEs
- Technical Training (by Clusters)
- Set-up of new Machineries and Equipment
- Full fledged Infrastructure (Hard and Soft)



Choice of Industry

- What will be produced
- What we can get
- What strategic deployment for the AEC market

“Do what you can, with what you have, where you are”

- Theodore Roosevelt -



What, Who and Why

- What industries to set-up region/ state wise
- Who will initiate/ implement this
- Why it needs to de-centralize



Thank You
